

# Kobie Fuller

Siliconvalley

Investments

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Kobie joined Accel with more than 10 years of experience in funding and building software companies, and adds highly specialized marketing technology expertise to the investment team. At Accel he helps identify and work with entrepreneurs who are building category-defining companies. Prior to Accel, Kobie spent two years as the Chief Marketing Officer of REVOLVE clothing, a leading online fashion retailer, where he built the marketing team and instituted automation and analytics across his department. Prior to that, he spent nearly a decade as an investor focused on identifying, funding and building leading software companies, such as Exact Target, Monetate, Instructure and Loyalty Lab. He was a founding member of OpenView Venture Partners, where he helped lead the initial fund formation and raised over \$240 million in committed capital. Prior to OpenView, Kobie was an investor at Insight Venture Partners. Kobie graduated from Harvard University where he was also captain of the track team and an Ivy League champion sprinter.

